

2025

Falcon Heights Recycling Report



Greg & Willie Tennis
Tennis Sanitation LLC.
1/31/2026

Prepared by: Alexia Hieserich



Index of Recycling Report

Letter of Purpose	Page 3
Recycling Data Summary.....	Page 4
Recycling Data (Single-Family).....	Page 5
Recycling Data (Multi-Family).....	Page 6
Multi-Family Individual Summary Letter.....	Page 7
Inquiries and Linens Summary.....	Page 8
Composite Study.....	Page 9
Environmental Impact Analysis.....	Page 10
Market Report	Page 11
Summary of Year-End Recycling Report.....	Page 12

Appendix of Recycling Report

Recycling Report Summary (ALL).....	Appendix A
Recycling Report (Multi-Family).....	Appendix B
Monthly Recycling Report Letter (Example).....	Appendix C
Monthly Multi-Family Report Data (Example).....	Appendix D
Monthly Single-Family Report Data (Example).....	Appendix E

January 31st, 2026



City of Falcon Heights
2077 Larpenteur Avenue West
Falcon Heights, MN 55113-5594

RE: LETTER OF PURPOSE

Dear City of Falcon Heights,

This 2025 year-end recycling report has been prepared for the City of Falcon Heights.

The report contains summaries of recycling data for both single-family and multi-family dwellings. Including but not limited to inquiries, composite study information, an environmental impact report and a recycling market report.

The data in this report will assist us in developing a better understanding of the past, present and future progress of the City of Falcon Heights recycling program.

Sincerely,

Greg & Willie Tennis

Greg and Willie Tennis
Tennis Sanitation



RECYCLING DATA SUMMARY

In this report, we have compiled annual data from both single-family and multi-family dwellings (SEE APPENDIX A). This data includes:

- Net tonnage of all residential and multi-family dwellings combined
- Break-out of single-family tonnage and set-out rates
- Break-out of multi-family tonnage
- Separate measurement of weights for linens
- Break-out of single-family recycling materials by type and weight
- Break-out of multi-family recycling materials by type and weight
- Break-out of combined tonnages
- Inquiries tracked per month

The data is compiled from recyclable materials collected from our drivers on a designated Falcon Heights route. Loads are weighed and weights are then compiled over a month's period. Weights are broken out based on a composite ratio of the entire load.



RECYCLING DATA (SINGLE-FAMILY)

The single-family data in APPENDIX A was compiled from single-family homes after subtracting multi-family weights. From this data, we can illustrate the weight per home (in lbs.), per month. We have also monitored participation by route. The data from the routes is compiled from our single-family data spreadsheet, which details each route and the total tons collected (APPENDIX E).

In analyzing the single-family data, we can provide the following observations:

2025 average lbs. per household, per month – 42.58 lbs.

2024 average lbs. per household, per month – 46.24 lbs.

2023 average lbs. per household, per month – 47.67 lbs.

2022 average lbs. per household, per month – 48.65 lbs.

2021 average lbs. per household, per month – 57.02 lbs.

2020 average lbs. per household, per month – 54.55 lbs.

2019 average lbs. per household, per month – 46.16 lbs.

2018 average lbs. per household, per month – 49.91 lbs.

2017 average lbs. per household, per month – 57.61 lbs.

2016 average lbs. per household, per month – 53.95 lbs.

2015 average lbs. per household, per month – 52.10 lbs.

2025 annual net total tons collected for single-family – 314.74

2024 annual total single-family – 341.81 tons

2023 annual total single-family – 352.36 tons

2022 annual total single-family – 359.64 tons

2021 annual total single-family – 421.51 tons

2020 annual total single-family – 403.20 tons

2019 annual total single-family – 341.19 tons

2018 annual total single-family – 368.90 tons

2017 annual total single-family – 381.96 tons

2016 annual total single-family – 398.83 tons

2015 annual total single-family – 385.12 tons



Single-Family Participation:

The City of Falcon Heights recycling participation has increased by 1% from last year. Falcon Heights continues to have one of the highest participations rates in comparison to other cities. There are many factors that can affect this number which may include the economy and residents' local buying habits.

Total Participation Percentage													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	AVG
2025	98%	100%	100%	100%	99%	100%	100%	99%	100%	99%	100%	100%	99%
2024	100%	100%	97%	100%	98%	100%	100%	98%	98%	100%	86%	100%	98%
2023	100%	100%	97%	100%	100%	99%	100%	100%	99%	100%	100%	97%	99%
2022	96%	96%	96%	97%	98%	97%	97%	100%	97%	100%	100%	97%	98%
2021	97%	95%	96%	98%	98%	98%	99%	98%	97%	98%	97%	97%	97%
2020	99%	95%	97%	97%	99%	97%	98%	97%	98%	98%	98%	97%	98%
2019	95%	95%	98%	97%	98%	98%	97%	95%	95%	97%	97%	97%	97%
2018	95%	95%	97%	97%	98%	98%	97%	95%	9%	96%	97%	96%	89%
2017	96%	96%	96%	97%	97%	98%	98%	98%	96%	97%	97%	96%	97%
2016	97%	95%	95%	97%	97%	97%	97%	97%	98%	97%	96%	98%	97%
2015	94%	92%	95%	95%	96%	96%	96%	96%	95%	97%	96%	97%	95%

RECYCLING DATA (MULTI-FAMILY)

The data in APPENDIX A is the actual data compiled from the net total weight for multi-family homes after factoring-out the single-family weights. From this data, we can illustrate the weight per unit (in lbs.) per month. To assist us in providing accurate data, we compile weights on a quarterly basis. This weight is then used to provide us with a fair average of weight generated by each multi-family unit. Our drivers then documented the number of carts dumped at each location on a weekly basis (see APPENDIX D). These weights are then added at the end of each month to provide us with a net total. From the report, we can calculate the weight per unit per month.

In analyzing the multi-family data, we can provide the following observations:

2025 average lbs. per unit, per month – 19.64 lbs.

2024 average lbs. per unit, per month – 21.70 lbs.
2023 average lbs. per unit, per month – 19.02 lbs.
2022 average lbs. per unit, per month – 18.64 lbs.
2021 average lbs. per unit, per month – 20.82 lbs.
2020 average lbs. per unit, per month – 18.87 lbs.
2019 average lbs. per unit, per month – 16.69 lbs.
2018 average lbs. per unit, per month – 16.69 lbs.
2017 average lbs. per unit, per month – 18.58 lbs.
2016 average lbs. per unit, per month – 16.45 lbs.
2015 average lbs. per unit, per month – 18.23 lbs.



2025 annual net total tons collected for multi-family – 82.94

2024 annual net total tons collected for multi-family – 86.64 tons
2023 annual net total tons collected for multi-family – 80.35 tons
2022 annual net total tons collected for multi-family – 78.73 tons
2021 annual net total tons collected for multi-family – 87.92 tons
2020 annual net total tons collected for multi-family – 79.71 tons
2019 annual net total tons collected for multi-family – 72.78 tons
2018 annual net total tons collected for multi-family – 70.49 tons
2017 annual net total tons collected for multi-family – 78.48 tons
2016 annual net total tons collected for multi-family – 69.47 tons
2015 annual net total tons collected for multi-family – 77.00 tons

How are the weights determined for the multi-family data?

We use one truck to collect all multi-family dwellings where we weigh full carts from each property to get a total weight. The total weight is divided by the number of carts emptied to get an average weight per cart. This data is entered into a multi-family spreadsheet. See APPENDIX D for an example of this report. This data is significant because we can easily separate it from the total tons collected on each day of collection.

MULTI-FAMILY INDIVIDUAL SUMMARY LETTER

From the data compiled throughout the year, we provide each multi-housing property with an accurate summary report of their recycling volume (APPENDIX B). We also provide information on how their efforts impact the environment along with additional information to assist them in enhancing their recycling efforts.

ENVIRONMENTAL IMPACT ANALYSIS		TENNIS SANITATION	
1688 Arona		ESTIMATED TOTAL TONS RECYCLED:	1.61
Total pounds	3212		

Dear Property Manager,

Below is a recap of your recycling efforts from last year. Please notice the amount of recycling materials your tenants recycled and the estimated resources you saved from each category.

Our goal in providing you this information is to attempt to increase awareness and overall participation amongst your tenants. We have also enclosed a recycling brochure detailing the acceptable recycling materials.

Also, please contact us if you would like further information on ways to enhance your recycling. You can contact us at 651-459-1887. Awesome job on recycling!!

Thank you for recycling,

Greg & Willie Tennis

2025

Recycling Type	MW total Tons	Units	Resource Saved	Calc/ Resource	Total Resources Saved	Type
Paper	1.02	tons	Trees	1 ton = 17 Trees	17.4	trees
Paper	1.02	tons	Electricity	1 ton = 601 Kw Hours	613	Kw hours of electricity
Paper	1.02	tons	Oil	1 ton = 1.7 barrels of oil	1.74	barrels of oil
Aluminum	0.08	tons	Ore	1 ton = 4 tons of ore	0.31	tons of ore
Aluminum	0.08	tons	Electricity	1 ton = 14,000 Kw Hours	1,074	Kw hours of electricity
Aluminum	0.08	tons	Oil	1 ton = 40 barrels of oil	3.07	barrels of oil
Tin/bi-metal	0.02	tons	Ore	1 ton = 1.49 tons of ore	0.04	tons of ore
Tin/bi-metal	0.02	tons	Electricity	1 ton = 642 Kw Hours	15	Kw hours of electricity
Tin/bi-metal	0.02	tons	Oil	1 ton = 1.8 barrels of oil	0.04	barrels of oil
Plastics	0.15	tons	Oil	1 ton = 6.3 barrels of oil	0.95	barrels of oil
Plastics	0.15	tons	Electricity	1 ton = 5,774 Kw Hours	1	Kw hours of electricity
Plastics	0.15	tons	Natural Gas	1 ton = 98,000,000 btu's	14,774,243	BTU's of fuel
Glass	0.26	tons	Sand	1 ton = 1,330 tons of sand	344	tons of sand
Glass	0.26	tons	Electricity	1 ton = 42 Kw Hours	11	Kw hours of electricity
Glass	0.26	tons	Oil	1 ton = .12 gallons of oil	0.03	barrels of oil
Glass	0.26	tons	Natural Gas	1 ton = 714,000 btu's	184,818	BTU's of fuel

Environmental Impact Summary

Resources Amounts Units Saved

Trees saved 17 Trees saved

Electricity saved 1,715 Kw Hours saved

Oil saved 6 Barrels of oil saved

Natural Gas saved 14,959,061 BTU's of natural gas saved

****Disclaimer:** The above numbers represent conversions from industrial and recycling markets. These numbers are ESTIMATED resources saved. All calculations are taken from annual total tons from Falcon Heights Year-end Recycling Report.

INQUIRIES SUMMARY

Below are twelve months of data documenting the number of residents that called into our office. The most common calls were comprised of residents asking what additional items they could recycle. Other less common calls were to see if our driver could come back because they forgot to put out their materials on time and the occasional request of how to dispose of hazardous waste.

We are confident that our customer service representatives resolved all inquiries concerning the residents' satisfaction. The number of inquiries has increased from last year. Our team of representatives and professional drivers are committed to providing the best service to the City of Falcon Heights. We feel this report is a direct result of our commitment.

Total Inquiries

2025 – 36	2021 – 50	2017 - 40
2024 – 22	2020 – 33	2016 - 71
2023 – 28	2019 – 27	2015 - 68
2022 – 20	2018 – 19	

LINENS AND SHOES SUMMARY

2025 – 12,600 lbs*	2024 – 16,680 lbs*	2023 – 16,534 lbs*	2022 – 16,800 lbs*
2021 – 27,840 lbs*	2020 – 29,880 lbs*	2018 – 1,185 lbs	2017 – 16,003 lbs

*Total linens collected by Tennis for the year



RECYCLING COMPOSITE STUDY

Over the years of the contract, we have done extensive recycling composite studies. We did this by keeping a full week of loads from the City of Falcon Heights and processing it through our MRF (Material Recovery Facility). Once the material is unloaded from the trucks, it is sorted into each category, as listed below. Each of the categories were then weighed and documented. The results of the composite study were then entered back into the reports in which you receive monthly.

As of 2020, we have looked at all the past data that we have collected and have decided to base our composite break-out on the facility as a whole. We have come to this decision as all the cities that we service, contracted or not, have had very similar ratios of material in their past composite studies.

Why do a composite study?

Having a good understanding of the recycling composition provides us with data that may assist us in adjusting the recycling program to fit the needs of the residents. With ongoing changes in the economy, cultural and even changes in the home, we can develop more available markets, increase processing technologies to handle more items and enhance educational materials to instruct residents on proper recycling procedures.

Tennis Sanitation, L.L.C.

651-459-1887

"Recycling is Everyone's Future"

RE: COMPOSITE BREAK-OUT PERCENTAGE

Tennis Sanitation is pleased to provide the following composite sample break-out detailing the percentage ratios of each type of recycling category.

TYPE	RATIO %	DESCRIPTION
Cardboard:	34.21%	Includes all cardboard boxes.
Paper:	29.29%	Includes cardboard, paper, newspaper and junk mail
Scrap Metal:	2.09%	Metal pans and misc metal
Large Plastic:	0.91%	Toys, patio furniture and large containers
Z-Bale Plastic:	2.80%	Food and beverage containers
PET Plastic:	4.94%	Food and beverage containers
Tin:	1.88%	Includes all bi-metal and tin cans
NiHot Glass:	13.93%	Includes all clear, brown and green colors
Aluminum:	2.77%	Includes all aluminum cans
Linens	0.02%	Reusable clothing and shoes
Milk Cartons:	0.35%	Beverage cartons
Residuals (Trash):	6.81%	Includes all residuals and trash
100.00%		Net total recycling for the month

The above percentage break-out of recycling material was based on the annual materials analysis for the facilities recycling stream as a whole.

ENVIRONMENTAL IMPACT ANALYSIS

Using the detailed recycling data from this report, we can provide the City of Falcon Heights with some unique ways that the residents' recycling efforts have made a difference. Over the years, recycling markets have been able to recycle more items out of the waste stream. They have also been able to determine what resources are saved by recycling various materials.

In this report we were able to convert the types of recycling materials into resources saved.

ENVIRONMENTAL IMPACT ANALYSIS

CITY OF FALCON HEIGHTS RECYCLING

2025

Recycling Type	Tons	Units	Resource Saved	Calc/ Resource	Total Resources Saved	Type
Paper	264	tons	Trees	1 ton = 17 Trees	4,485	trees
Paper	264	tons	Electricity	1 ton = 601 Kw Hours	158,556	Kw hours of electricity
Paper	264	tons	Oil	1 ton = 1.7 barrels of oil	448	barrels of oil
Aluminum	11	tons	Ore	1 ton = 4 tons of ore	45	tons of ore
Aluminum	11	tons	Electricity	1 ton = 14,000 Kw Hours	156,240	Kw hours of electricity
Aluminum	11	tons	Oil	1 ton = 40 barrels of oil	446	barrels of oil
Tin/bi-metal	16	tons	Ore	1 ton = 1.49 tons of ore	24	tons of ore
Tin/bi-metal	16	tons	Electricity	1 ton = 642 Kw Hours	10,298	Kw hours of electricity
Tin/bi-metal	16	tons	Oil	1 ton = 1.8 barrels of oil	29	barrels of oil
Plastics	39	tons	Oil	1 ton = 6.3 barrels of oil	247	barrels of oil
Plastics	39	tons	Electricity	1 ton = 5,774 Kw Hours	157	Kw hours of electricity
Plastics	39	tons	Natural Gas	1 ton = 98,000,000 btu's	3,836,700,000	BTU's of fuel
Glass	67	tons	Sand	1 ton = 1,330 tons of sand	89,403	tons of sand
Glass	67	tons	Electricity	1 ton = 42 Kw Hours	2,823	Kw hours of electricity
Glass	67	tons	Oil	1 ton = .12 gallons of oil	8	barrels of oil
Glass	67	tons	Natural Gas	1 ton = 714,000 btu's	47,995,080	BTU's of fuel

Environmental Impact Summary

Resources	Amounts	Units Saved
Trees saved	4,485	Trees saved
Electricity saved	328,073	Kw Hours saved
Oil saved	1,178	Barrels of oil saved
Natural Gas saved	3,884,695,080	BTU's of natural gas saved



****Disclaimer:** The above numbers represent conversions from industrial and recycling markets. These numbers are ESTIMATED resources saved. All calculations are taken from annual total tons from the Year-end Recycling Report.

2025 MARKET REPORT

We came into 2025 with a steady recycling market. However, fiber grades began to gradually decline starting in May and continued to drop throughout the year. The plastic market is, as always, a roller coaster. We experienced a large drop in both PET and HDPE in August, with low fluctuations through the end of the year. Metal continues to be the steadiest recyclable material with the least fluctuations, and the glass market remains unchanged. With 2025 having been a weak retail year, a lower recycling market is to be expected.

2026 OUTLOOK

As we move into 2026, we remain hopeful that the fiber and plastic markets will begin to improve and be driven by new technology, circular economy mandates and company commitments to using recycled materials. We are thankful for the long-standing relationships we have with our partners that allow us to steadily move materials to the next phase of their recycling journey, despite fluctuation and uncertainty in market demands.

We are excited to have been able to improve our glass recovery process in addition to new arrangements with our glass processor. With these improvements, we can now recover and send a higher volume of glass that includes smaller material which was previously not accepted for recycling. While there is still a quality-based charge for local glass processing, we are happy to see more material being recycled.



SUMMARY OF YEAR-END RECYCLING REPORT

The 2025 Falcon Heights year-end recycling report provides up-to-date information from the City's recycling activities over the past year. Each section of this report reflects the various ways data was collected, entered, and calculated to contribute to meeting our combined goals.

In this report, we have illustrated the composition of recyclables and itemized volumes of recyclables from both single-family and multi-family dwellings as they relate to each break-out of each separate commodity. We also provide information on how the City's recycling efforts will impact our environment.

This year, Falcon Heights's average participation rate was 99%. Both single-family and multi-family recycling volumes have remained steady and consistent with other municipalities.

With the support of the City of Falcon Heights, we will maintain these high standards of recycling for single-family and multi-family dwellings.



APPENDIX A - RECYCLING SUMMARY (ALL DATA)

2025 FALCON HEIGHTS RECYCLE TONNAGE DATA	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	NET TOTALS
MONTHLY DATA/RTE	UNITS	UNITS	UNITS	UNITS	UNITS	UNITS	UNITS	UNITS	UNITS	UNITS	UNITS	UNITS	UNITS TYPE
Single Family RECYCLED MATERIALS	Percentage Break-out												TONS Description
	Tons	Tons	Tons	Tons	Tons	Tons	Tons	Tons	Tons	Tons	Tons	Tons	
Cardboard:	10.90	7.90	8.11	8.29	11.03	8.44	8.24	10.28	8.34	10.06	8.50	9.26	109.35 TONS
Paper:	9.91	7.19	7.38	7.54	10.03	7.68	7.49	9.35	7.58	9.15	7.73	8.42	99.45 TONS
Scrap Metal:	0.69	0.50	0.51	0.53	0.70	0.54	0.52	0.65	0.53	0.64	0.54	0.59	6.94 TONS
Large Plastic:	0.51	0.37	0.38	0.39	0.52	0.40	0.39	0.49	0.39	0.47	0.40	0.44	5.15 TONS
Z-Bale Plastic:	0.96	0.69	0.71	0.73	0.97	0.74	0.72	0.90	0.73	0.88	0.75	0.81	9.59 TONS
PET Plastic:	1.62	1.18	1.21	1.23	1.64	1.25	1.22	1.53	1.24	1.50	1.26	1.38	16.26 TONS
Tin:	0.49	0.36	0.37	0.37	0.50	0.38	0.37	0.46	0.38	0.45	0.38	0.42	4.93 TONS
Chipped Glass:	5.30	3.85	3.95	4.03	5.36	4.11	4.01	5.00	4.06	4.89	4.14	4.51	53.21 TONS
Aluminum:	0.88	0.64	0.65	0.67	0.89	0.68	0.66	0.83	0.67	0.81	0.69	0.75	8.82 TONS
Linens	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.12 TONS
Milk Cartons:	0.10	0.07	0.07	0.07	0.10	0.08	0.07	0.09	0.07	0.09	0.08	0.08	0.97 TONS
Residual	2.04	1.48	1.52	1.55	2.06	1.58	1.54	1.92	1.56	1.88	1.59	1.73	20.45 TONS
TOTAL TONS	31.37	22.75	23.34	23.87	31.74	24.29	23.71	29.58	24.00	28.95	24.48	26.66	314.74 TONS
# of HOMES ON ROUTE	1,232	1,232	1,232	1,232	1,232	1,232	1,232	1,232	1,232	1,232	1,232	1,232	
MONTH	50.93	36.93	37.89	38.75	51.53	39.43	38.49	48.02	38.96	47.00	39.74	43.28	42.58 Avg. Lbs. /Unit
Multi- Family RECYCLED MATERIALS	Percentage Break-out												TONS Description
	Tons	Tons	Tons	Tons	Tons	Tons	Tons	Tons	Tons	Tons	Tons	Tons	
Cardboard:	2.70	2.10	2.21	2.21	2.92	2.11	1.85	3.45	2.68	2.59	2.01	1.98	28.81 TONS
Paper:	2.46	1.91	2.01	2.01	2.65	1.92	1.68	3.14	2.44	2.36	1.83	1.80	26.21 TONS
Scrap Metal:	0.17	0.13	0.14	0.14	0.19	0.13	0.12	0.22	0.17	0.16	0.13	0.13	1.83 TONS
Large Plastic:	0.13	0.10	0.10	0.10	0.14	0.10	0.09	0.16	0.13	0.12	0.09	0.09	1.35 TONS
Z-Bale Plastic:	0.24	0.18	0.19	0.19	0.26	0.19	0.16	0.30	0.24	0.23	0.18	0.17	2.53 TONS
PET Plastic:	0.40	0.31	0.33	0.33	0.43	0.31	0.27	0.51	0.40	0.39	0.30	0.29	4.27 TONS
Tin:	0.12	0.09	0.10	0.10	0.13	0.10	0.08	0.16	0.12	0.12	0.09	0.09	1.30 TONS
Chipped Glass:	1.31	1.02	1.08	1.07	1.42	1.03	0.90	1.68	1.30	1.26	0.98	0.96	14.01 TONS
Aluminum:	0.22	0.17	0.18	0.18	0.24	0.17	0.15	0.28	0.22	0.21	0.16	0.16	2.34 TONS
Linens	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00 TONS
Milk Cartons:	0.02	0.02	0.02	0.02	0.03	0.02	0.02	0.03	0.02	0.02	0.02	0.02	0.26 TONS
Residual	0.50	0.39	0.41	0.41	0.55	0.39	0.35	0.65	0.50	0.48	0.38	0.37	5.38 TONS
TOTAL TONS	7.77	6.05	6.37	6.35	8.40	6.08	5.32	9.95	7.72	7.45	5.79	5.69	82.94 TONS
# of MF UNITS ON ROUTE	704	704	704	704	704	704	704	704	704	704	704	704	
MONTH	22.07	17.19	18.10	18.04	23.86	17.27	15.11	28.27	21.93	21.16	16.45	16.16	19.64 Avg. Lbs. /Unit
COMBINED BREAK-OUT RECYCLED MATERIALS	Tons	Tons	Tons	Tons	Tons	Tons	Tons	Tons	Tons	Tons	Tons	Tons	TONS Description
PAPER	26.09	19.19	19.80	20.14	26.76	20.25	19.35	26.34	21.13	24.27	20.17	21.56	265.05 TONS
ALUMINUM	1.96	1.44	1.48	1.52	2.02	1.52	1.45	1.98	1.59	1.82	1.52	1.63	19.93 TONS
TIN	0.61	0.45	0.47	0.47	0.63	0.48	0.45	0.62	0.50	0.57	0.47	0.51	6.23 TONS
PLASTICS	3.86	2.83	2.92	2.97	3.96	2.99	2.85	3.89	3.13	3.59	2.98	3.18	39.15 TONS
GLASS	6.61	4.87	5.03	5.10	6.78	5.14	4.91	6.68	5.36	6.15	5.12	5.47	67.22 TONS
Linens	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.12 TONS
TOTAL TONS	34.48	30.04	37.44	31.71	41.73	33.17	29.02	39.52	33.04	31.54	43.02	32.36	417.07 TONS
TOTAL INQUIRIES	0	2	4	4	2	3	3	4	3	5	3	3	36
# of not non-partic.	19	0	0	0	11	0	0	13	0	12	0	0	4.58 Avg. Non-Part
% of Participation	98%	100%	100%	100%	99%	100%	100%	99%	100%	99%	100%	100%	99.54% Avg %

APPENDIX B - RECYCLING REPORT (MULTI-FAMILY)

2025 Falcon Heights Annual Weight Recap Report		January		February		March		April		May		June		July		August		September		October		November		December		NET TOTALS	
Multi-Family		Total Wgt	Wgt/unit	Total Wgt	Wgt/unit	Total Wgt	Wgt/unit	Total Wgt	Wgt/unit	Total Wgt	Wgt/unit	Total Wgt	Wgt/unit	Total Wgt	Wgt/unit	Total Wgt	Wgt/unit	Total Wgt	Wgt/unit	Total Wgt	Wgt/unit	Total Wgt	Wgt/unit	Total Wgt	Wgt/unit	Total Wgt	Average
AptName	Units	for mo.	/Month	for mo.	/Month	for mo.	/Month	for mo.	/Month	for mo.	/Month	for mo.	/Month	for mo.	/Month	for mo.	/Month	for mo.	/Month	for mo.	/Month	for mo.	/Month	for mo.	/Month	for Year(lbs)	wgt for yr
1688 Arona	10	257	25.69	257	25.69	321	32.11	257	25.69	321	32.11	257	25.69	257	25.69	257	25.69	257	25.69	225	22.48	289	28.90	257	25.69	3212	26.77
Shares w/1634,1642 Snelling	33	546	16.54	482	14.60	674	20.43	546	16.54	642	19.46	546	16.54	514	15.57	578	17.51	514	15.57	546	16.54	674	20.43	450	13.62	6712	16.95
1466 Larpenteur	8	128	16.06	128	16.06	161	20.07	128	16.06	161	20.07	128	16.06	128	16.06	161	20.07	128	16.06	321	40.14	161	20.07	128	16.06	1861	19.38
1472 Larpenteur	20	225	11.24	289	14.45	193	9.63	193	9.63	289	14.45	225	11.24	225	11.24	353	17.66	321	16.06	321	16.06	353	17.66	225	11.24	3212	13.38
1486 Larpenteur	20	128	6.42	96	4.82	0	0.00	0	0.00	0	0.00	96	4.82	0	0.00	64	3.21	64	3.21	0	0.00	128	6.42	96	4.82	672	2.80
1490 Larpenteur	5	128	25.69	128	25.69	161	32.11	32	6.42	193	38.53	128	25.69	128	25.69	161	32.11	128	25.69	128	25.69	193	38.53	128	25.69	1636	27.26
1496 Larpenteur	8	257	32.11	225	28.10	257	32.11	257	32.11	289	36.12	225	28.10	257	32.11	321	40.14	257	32.11	257	32.11	321	40.14	257	32.11	3180	33.12
1504 Larpenteur	10	225	22.48	257	25.69	257	25.69	225	22.48	321	32.11	257	25.69	257	25.69	321	32.11	257	25.69	257	25.69	321	32.11	257	25.69	3212	26.77
1510 Larpenteur	10	257	25.69	321	32.11	642	64.22	321	32.11	482	48.17	193	19.27	257	25.69	385	38.53	225	22.48	353	35.32	225	22.48	257	25.69	3918	32.65
Falcon Arms Apts	17	353	20.78	321	18.89	385	22.67	321	18.89	450	26.44	321	18.89	353	20.78	321	18.89	289	17.00	321	18.89	385	22.67	321	18.89	4141	20.30
Falcon Arms Apts	17	321	18.89	321	18.89	353	20.78	321	18.89	353	20.78	289	17.00	353	20.78	321	18.89	289	17.00	289	17.00	385	22.67	321	18.89	3917	19.20
Falcon Arms Apts	17	385	22.67	321	18.89	417	24.55	321	18.89	482	28.33	353	20.78	321	18.89	482	28.33	385	22.67	321	18.89	417	24.55	321	18.89	4558	22.34
Falcon Arms Apts	17	321	18.89	321	18.89	385	22.67	321	18.89	321	18.89	321	18.89	257	15.11	482	28.33	321	18.89	321	18.89	417	24.55	321	18.89	4110	20.14
1707 Lindig	12	24	21.41	225	18.73	257	21.41	289	24.08	321	26.76	321	26.76	321	26.76	161	13.38	321	26.76	193	16.06	161	13.38	128	10.70	2562	17.79
1845 Larpenteur	34	201	15.11	514	15.11	642	18.89	514	15.11	642	18.89	514	15.11	514	15.11	642	18.89	514	15.11	514	15.11	642	18.89	482	14.17	6335	15.53
1707 Tatum	11	24	23.35	257	23.35	257	23.35	257	23.35	321	29.19	257	23.35	257	23.35	257	23.35	385	35.03	514	46.71	610	55.46	450	40.87	4167	31.57
1666 Coffman	93	2055	22.10	2023	21.75	2569	27.62	1927	20.72	2569	27.62	2023	21.75	2055	22.10	2569	27.62	1927	20.72	1959	21.06	2569	27.62	2055	22.10	26300	23.57
1830 Larpenteur	17	546	32.11	514	30.22	610	35.89	546	32.11	642	37.78	450	26.44	514	30.22	514	30.22	417	24.55	417	24.55	514	30.22	482	28.33	6166	30.23
Fairfield Apts	36	931	25.87	1060	29.43	1156	32.11	995	27.65	1220	33.89	1028	28.54	995	27.65	1220	33.89	931	25.87	963	26.76	1252	34.79	963	26.76	12714	29.43
The Hendrickson Senior Living	66	1156	17.51	1092	16.54	1670	25.30	1445	21.89	1445	21.89	1060	16.06	1188	18.00	1349	20.43	1220	18.49	1188	18.00	1381	20.92	1349	20.43	15542	19.62
Larpenteur Manor	144	1670	11.60	1798	12.49	2248	15.61	1766	12.26	2119	14.72	1766	12.26	1766	12.26	2248	15.61	1798	12.49	1798	12.49	2248	15.61	1766	12.26	22991	13.31
1530 Larpenteur	175	2248	12.84	2248	12.84	3275	18.72	2400	13.94	3179	18.17	2376	13.58	2408	13.76	2954	16.88	2569	14.68	2472	14.13	3211	18.35	2794	15.96	32174	15.32
ANNUAL NET TOTALS (lbs)		12386		13,197		16,890		13,422		16,761		13,134		13,165		16,602		13,389		13,678		16,857		13,808		173,289	Pounds

APPENDIX C - MONTHLY RECYCLING REPORT LETTER (EXAMPLE)

Tennis Sanitation, L.L.C.

651-459-1887

"Recycling is Everyone's Future"

DECEMBER 2025 - RECYCLING REPORT

Dear City of Falcon Heights Recycling Coordinator,

Tennis Sanitation is pleased to provide the following monthly recycling report detailing the materials that were collected, processed and delivered to recycling markets from both single family and multi-family dwellings.

The Community of Falcon Heights Recycled:

TYPE		Single Family Weight (tons)	Multi-Family Weight (tons)	NET Total Wgt	UNIT	DESCRIPTION
Cardboard:	32.62%	9.26	1.98	11.24	tons	Includes all cardboard boxes.
Paper:	29.67%	8.42	1.80	10.22	tons	Includes paper, newspaper and junk mail
Scrap Metal:	2.07%	0.59	0.13	0.71	tons	Metal pans and misc metal
Large Plastic:	1.54%	0.44	0.09	0.53	tons	Toys, patio furniture and large containers
Z-Bale Plastic:	2.86%	0.81	0.17	0.99	tons	Food and beverage containers
PET Plastic:	4.85%	1.38	0.29	1.67	tons	Food and beverage containers
Tin:	1.47%	0.42	0.09	0.51	tons	Includes all bi-metal and tin cans
Chipped Glass:	15.87%	4.51	0.96	5.47	tons	Includes all clear, brown and green colors
Aluminum:	2.63%	0.75	0.16	0.91	tons	Includes all aluminum cans
Linen	0.03%	0.01	0.00	0.01	tons	Reusable clothing and shoes
Milk Cartons:	0.29%	0.08	0.02	0.10	tons	Beverage cartons
Residual	6.10%	1.73	0.37	2.10	tons	Includes all residuals and trash
Total Tons:	100.00%	26.66	5.69	32.35	Tons	Net total recycling for the month
		Single Family	Multi-Family	NET		
TYPE		Weight (lbs)	Weight (lbs)	Calcs.		
Units:		1232	704	1936	Units collected per week	
Wgt/home:		43.28	16.17	29.72	lbs	Average pounds per unit collected per month
Linens:		Combined	Combined	0.00	lbs	Includes all clothing, garments and other linens
Average % of serviced accounts (SF)				88%	Average % of participation (SF)	
					100.00%	
This month's homes that did not participate in weekly recycling collection was				0 residents		
Total inquiries for this month were:				3		

Summary of report: This month illustrates resident's recycling efforts for both SF and MF Dwellings. The above recycling break-out reflects the composite study based off of Tennis Recycle totals for 2024.

Great job on your recycling efforts.

Sincerely,

Greg & Willie Tennis

Tennis Sanitation
PO Box 62
720 4th St St. Paul Park, MN 55071

APPENDIX D - MONTHLY MULTI-FAMILY REPORT DATA (EXAMPLE)

Falcon Heights			DECEMBER	2025	WEEK 1			WEEK 2			WEEK 3			WEEK 4			WEEK 5							
Multi-Family	Apt Name	Number	Street Name	Carts	Units	# carts	Average Wgt/cart	Total Tare Wgt	# carts	Average Wgt/cart	Total Tare Wgt	# carts	Average Wgt/cart	Total Tare Wgt	# carts	Average Wgt/cart	Total Tare Wgt	# carts	Average Wgt/cart	Total Tare Wgt	Total Wgt for mo.	Units	Wgt/unit per Month	
Shares with 1511 W. Iarp	1688	Arona		10		13	74.71	48	2	74.71	64	2	74.71	64	2	74.71	64	0	74.71	0	241	10	24.08	
Shares w/1634,1642 Snelling	1561	Idaho		33		4	74.71	128	13	74.71	417	5	74.71	161	5	74.71	161	0	74.71	0	867	33	26.27	
	1466	Larpenteur		8		0	74.71	0	1	74.71	32	0	74.71	0	0	74.71	0	0	74.71	0	32	8	4.01	
	1472	Larpenteur		20		1	74.71	32	1	74.71	32	0	74.71	0	1	74.71	32	0	74.71	0	96	20	4.82	
	1486	Larpenteur		20		0	74.71	0	1	74.71	32	0	74.71	0	0	74.71	0	0	74.71	0	32	20	1.61	
	1490	Larpenteur		5		1	74.71	32	1	74.71	32	1	74.71	32	1	74.71	32	0	74.71	0	128	5	25.69	
	1496	Larpenteur		8		2	74.71	64	2	74.71	64	2	74.71	64	2	74.71	64	0	74.71	0	257	8	32.11	
	1504	Larpenteur		10		2	74.71	64	2	74.71	64	2	74.71	64	2	74.71	64	0	74.71	0	257	10	25.69	
	1510	Larpenteur		10		1	74.71	32	2	74.71	64	2	74.71	64	2	74.71	64	0	74.71	0	225	10	22.48	
	1707	Lindig		12		0	74.71	0	0	74.71	0	0	74.71	0	0	74.71	0	0	74.71	0	0	12	0.00	
Shares w/1855	1845	Larpenteur		34		4	74.71	128	4	74.71	128	4	74.71	128	4	74.71	128	0	74.71	0	514	34	15.11	
	1707	Tatum		11		4	74.71	128	0	74.71	0	4	74.71	128	4	74.71	128	0	74.71	0	385	11	35.03	
Condominiums	1666	Coffman		93		16	74.71	514	16	74.71	514	16	74.71	514	16	74.71	514	0	74.71	0	2055	93	22.10	
	1830	Larpenteur		17		4	74.71	128	1	74.71	32	4	74.71	128	4	74.71	128	0	74.71	0	417	17	24.55	
Fairfield Apts. 1800 & 1818	1800	Larpenteur		9		36	3	74.71	96	8	74.71	257	7	74.71	225	8	74.71	257	0	74.71	0	835	96	23.19
The Hendrickson Senior living	1750	Larpenteur		6		66	11	74.71	353	10	74.71	321	9	74.71	289	10	74.71	321	0	74.71	0	1284	66	19.46
Larpenteur Manor 1710, 20, 30, 40	1710	Larpenteur		144		12	74.71	385	14	74.71	450	13	74.71	417	14	74.71	450	0	74.71	0	1702	144	11.82	
Shares w/1550	1530	Larpenteur		175		21	74.71	674	22	74.71	706	22	74.71	706	22	74.71	706	0	74.71	0	2794	175	15.96	
Total Number of Units					712																	12,122		
FALCOM ARMS APARTMENTS																						6,060,763		
1717, 1707, 1697, 1687 FRY				1-4yd	68	0			60			80			80									
				UNITS																				

APPENDIX E - MONTHLY SINGLE FAMILY REPORT DATA (EXAMPLE)

Falcon Heights 2025 DECEMBER

FRI RTE # 1	Week 1	Week 2	Week 3	Week 4	Week 5	
Tons - Load 1	3.25	3.47	3.18	4.51	0.00	
Tons - Load 2	0.00	0.00	0.00	0.00	0.00	Net Total
TOTAL Tons	3.25	3.47	3.18	4.51	0.00	14.41
# of Stops	760	760	760	760	760	Averages
Not outs	85	85	72	90	0	66
% of Serviced Accounts	89%	89%	91%	88%	100%	89%
Lbs per Stop Recycled	9.63	10.28	9.24	13.46	0.00	10.65
FRI RTE # 2	Week 1	Week 2	Week 3	Week 4	Week 5	
Tons - Load 1	3.36	3.24	3.07	4.31	0.00	
Tons - Load 2	0.00	0.00	0.00	0.00	0.00	Net Total
TOTAL Tons	3.36	3.24	3.07	4.31	0.00	13.98
# of Stops	472	472	472	472	472	Averages
Not outs	93	90	102	94	0	95
% of Serviced Accounts	80%	81%	78%	80%	100%	80%
Lbs per Stop Recycled	17.73	16.96	16.59	22.80	0.00	18.52
Week 1	Week 2	Week 3	Week 4	Week 5	Net Total	
Clothing/Linens (lbs)	0.00	0.00	0.00	0.00	0.00	Lbs

FRIDAY ROUTE SUMMARY FOR DECEMBER 2025						
FRIDAY	Week 1	Week 2	Week 3	Week 4	Week 5	
TOTAL Tons	6.61	6.71	6.25	8.82	0.00	Net Total
# of Stops	1232	1232	1232	1232	1232	Averages
Not outs	178	175	174	184	0	142
% of Participation	86%	86%	86%	85%	100%	88%
Lbs per Stop Recycled	12.54	12.70	11.81	16.83	0.00	10.78